

We are the world's fastest digital manufacturing source for rapid prototyping and on-demand production.

Our technology-enabled company produces custom parts and assemblies in as fast as 1 day with automated 3D printing, CNC machining, sheet metal fabrication, and injection molding processes. This digital approach to manufacturing enables accelerated time to market, reduces development and production costs, and minimizes risk throughout the product life cycle. From quoting to design analysis to part ordering, our customers conduct nearly all of their business with us online.

## INVESTMENT CONSIDERATIONS

- Listed on NYSE under PRLB
- Incorporated in 1999
- Revenue of \$459 million in 2019 representing a 17 percent compounded annual growth rate since 2014
- Manufacturing facilities in the United States, UK, Germany, and Japan
- Leader in large, global, underserved market
- Broad, diversified customer base
- Proprietary technology provides strong barrier to entry
- Experienced management team
- Strong profitability and cash generation
- Strong balance sheet with no debt

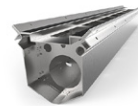
## SERVICES



### INJECTION MOLDING

Quickest and most reliable provider of injection-molded parts

- Prototyping and low-volume production
- Online quotes with interactive design feedback
- Parts in as fast as 1 day



### SHEET METAL FABRICATION

Leading provider of quick-turn sheet metal parts

- Prototyping and low-volume production
- Online quotes in hours
- Parts in as fast as 3 days



### CNC MACHINING

Fastest source for machined prototypes and production parts

- Unmatched in-house production capacity
- Online quotes with interactive design feedback
- Parts in as fast as 1 day

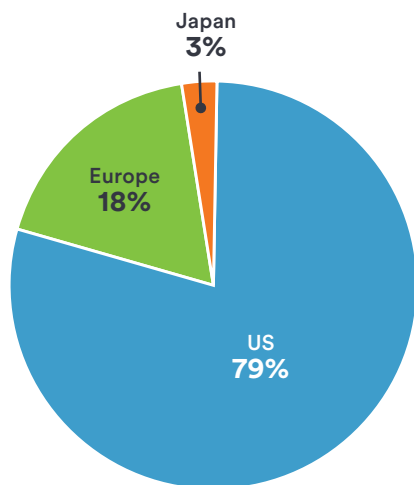


### 3D PRINTING

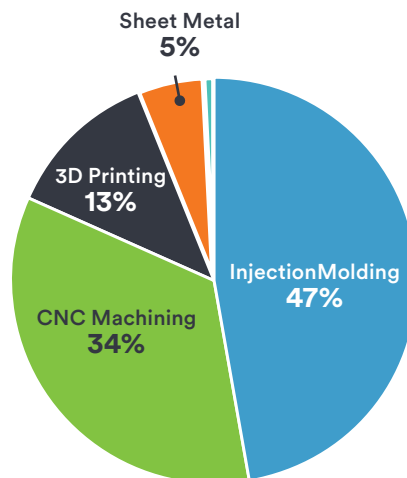
Industry leader in high-precision and micro-resolution parts

- Five additive manufacturing technologies
- Broad material selection
- Instant online quotes
- Parts in as fast as 1 day

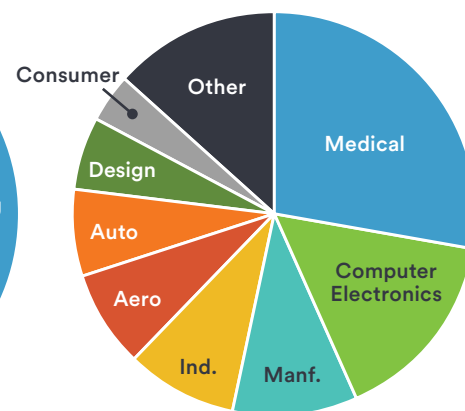




**REGIONS**  
(2019)



**SERVICES**  
(2019)



**INDUSTRIES**  
(2019)

## GROWTH STRATEGY

- **Expand Customer Base**
  - New customers
  - Sales with existing customers
  - New geographies
- **Broaden Part Envelope**
- **Add Manufacturing Processes**

## MANAGEMENT TEAM

- **Vicki Holt**, President & CEO (2014)
- **John Way**, CFO (2014)
- **Rich Baker**, CTO (2016)
- **Brian Peters**, CMO (2018)
- **Rob Bodor**, VP/GM - Americas (2012)
- **Bjoern Klaas**, VP/GM - Europe (2017)

## SELECT FINANCIAL HIGHLIGHTS (UPDATED 6/20)

(In thousands, except per share amounts)

	Year Ended 12/31/2019	Year Ended 12/31/2018
<b>Revenue</b>	\$458,728	\$445,596
<b>Gross profit</b>	\$235,290	\$238,679
<b>Income from operations</b>	\$79,856	\$88,898
<b>Net income</b>	\$63,655	\$76,588
<b>Net income per share (Basic)</b>	\$2.37	\$2.84
<b>Net income per share (Diluted)</b>	\$2.35	\$2.81

2019 Operating Cash Flow = \$116.1M

## SCALABLE OPERATING MODEL

- 47,774 product developers served (2019)
- 1,000+ presses, mills, lathes, sheet metal machines, and 3D printers
- 12 global manufacturing locations
- 2,500+ employees
- \$459 million revenue (2019)

### MORE INFORMATION

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